

# $\underset{\text{Interim Report}}{2007}$



A leading independent investment banking and stockbroking group serving high quality companies quoted in the UK and their investors.

# We are building Numis for the future.

Chief Executive

Financial and Operational Highlights

- Consolidated Income Statement
  Consolidated Balance Sheet
  Consolidated Statement of Changes in Equity
  Consolidated Cashflow Statement

# NUMIS CORPORATION PLC FINANCIAL AND OPERATIONAL HIGHLIGHTS

#### Financial

- Revenue £39.4m (2006: £35.8m) +10%
- Profit before tax and before non-recurring property costs £19.6m
   (2006: £16.8m) +17%
- Profit before tax and after non-recurring property costs £18.1m
   (2006: £16.8m) +8%
- Earnings per share before non-recurring property costs 13.5p
   (2006: 12.1p) +12%
- Earnings per share 12.4p (2006: 12.1p) +2%
- Interim dividend of 2.00p (2006: 1.25p) +60%

### Operational

- Corporate client list increased to 104 and average market capitalisation now £200m
- Core revenues from institutional clients up 52%
- New York office now a significant contributor
- First clients signed for Kazakh office
- Continued investment in high quality staff across the business
- Excellent start to second half with all areas of the business performing strongly

Note: Profit before tax and before non-recurring property costs includes an adjustment to reflect the related impact on incentive payments. Incentive payments are disclosed within administrative expenses on the face of the income statement.

#### CHIEF EXECUTIVE'S

#### STATEMENT

#### Results

During the six months ended 31 March 2007, revenue has risen to £39.4m (2006: £35.8m) and underlying profit before tax (before non-recurring property costs) rose to £19.6m (2006: £16.8m). Underlying earnings per share (before non-recurring property costs) were 13.5p (2006: 12.1p) while net assets have increased to £104.0m (September 2006: £91.7m). Cash balances are now £65.8m (September 2006: £74.9m).

### Review of Activities

#### Dividend and Scrip Alternative

The Board has decided to continue the rebalancing of the dividend towards a more even distribution and have declared an interim dividend of 2.00p per share (2006: 1.25p). The dividend will be payable on 4 July 2007 to all shareholders on the register at 11 May 2007. Shareholders will be offered the option to receive shares instead of a cash dividend, the details of which will be explained in a circular to accompany our interim report.

#### Corporate Broking and Advisory

It has been a busy six months for existing and new corporate clients of the group and the net number of corporate clients for whom we act has risen to 104 (2006: 101) and their average market capitalisation is now approximately £200m (2006: £115m). During the period, our clients raised a total of £383m (2006: £443m) through 20 (2006: 25) transactions; and, it is pleasing to note that approximately 50% of these funds were raised on behalf of existing clients, reflecting the increasing strength and quality of our corporate clientele.

High levels of M&A activity have resulted in a number of our clients leaving the quoted arena but we have been more than successful in replacing these with new high quality companies with 15 new clients signed during the period. Recent appointments include co-lead manager and joint broker for the forthcoming IPO of the highly respected financial adviser, Hargreaves Lansdown.

Placing commissions have fallen during the period as a result of the timing of transactions, however, growth in our non-deal related income has more than compensated for this.

Numis also continues to develop and finance large, innovative transactions. In December 2006, Numis structured and raised £100m for Clean Energy Brazil, a sugar cane and ethanol producer, which is already generating strong returns for investors. Paternoster UK Ltd, an insurance company established by Numis to take over closed final salary pension schemes, has succeeded in attracting significant levels of business and is now perceived as a major player in the area.

#### Research, Sales and Trading

Over the past 6 months we have continued to invest in improving the quality of our research product and service and we are pleased to see early returns from this investment in sharply increased institutional commissions and market recognition in the Thomson-Extel survey\*. The firm now has a strong capability in a broad range of sectors.

The market for objective research, particularly with the advent of unbundling, has shown that our investment in research capability has been well founded and we continue to add teams and individuals in attractive sectors.

 $<sup>^{*}</sup>$  details of the results of the Thomson-Excel survey are given in our published 2006 Annual Report and Accounts

Our execution capability continues to win valuable share of market, reinforcing our research franchise and enabling us to compete for corporate brokerships.

Numis' focus on client service and facilitation has benefited the firm in an environment where the demarcation lines between investors and intermediaries are increasingly blurred. We are benefiting from the growing appreciation by investors of the potential conflicts of interest within some investment banks and their proprietary trading activities.

#### New York Office

Our New York office is accelerating its growth and now accounts for 10% of our total institutional commissions. We continue to receive a very positive response from US institutions to our analysts and company roadshows in the US and we expect to be able to continue the rapid growth of our business in New York.

#### People

Numis continues to seek high quality people to enable us to improve our service to clients and service our expanding client base. Numis is an increasingly attractive choice for talented individuals who wish to work within a high quality, growing independent investment bank where they can participate in the direction and success of the business.

#### Current Trading and Outlook

Over the last six months we have strengthened our business significantly. We have made an excellent start to the second half of the year with all areas of our business performing strongly. We are well positioned to take advantage of the increasing globalisation of the London equity markets. Our pipeline of high quality transactions and our rapidly growing secondary market business give us confidence for the future.

Oliver Hemsley Chief Executive

02.05.07

### CONSOLIDATED

# INCOME STATEMENT UNAUDITED FOR THE SIX MONTHS ENDED 31 MARCH 2007

		months ended 11 March 2007	Six months ended 31 March 2006 Restated	Year ended 30 September 2006 Restated
	Note	Unaudited £'000	Unaudited £'000	Unaudited £'000
D				
Revenue	2	37,526	35,671	72,028
Other operating income		1,867	94	181
Total revenue		39,393	35,765	72,209
Administrative expenses	3	(21,563)	(20,931)	(40,742)
Underlying operating profit		17,830	14,834	31,467
Non-recurring property costs		(2,196)	-	(200)
Operating profit		15,634	14,834	31,267
Share of results of associates		696	720	1,500
Finance income		1,942	1,281	3,149
Finance costs		(204)	(73)	(223)
Profit before tax		18,068	16,762	35,693
Taxation		(5,558)	(4,546)	(10,283)
Profit after tax		12,510	12,216	25,410
Attributable to equity holders of t	he parent	12,510	12,216	25,410
Earnings per share	4			
Basic before non-recurring prope	erty costs	13.5p	12.1p	25.3p
Basic		12.4p	12.1p	25.2p
Diluted		12.1p	11.7p	24.3p
			'	'
Memo – dividends paid	5	3,971	2,574	3,845

# CONSOLIDATED BALANCE SHEET UNAUDITED AS AT 31 MARCH 2007

Note Non-current assets	31 March 2007 Unaudited £"000	31 March 2006 Restated Unaudited £'000	30 September 2006 Restated Unaudited £'000
Property, plant and equipment 6a	2,455	1,331	1,388
Intangible assets	466	378	414
Other investments 6b	-	1.892	_
Associates	2,905	1,738	2,209
Derivative financial instruments	1,606	_	1,606
Deferred tax	1,044	636	788
	8,476	5,975	6,405
Current assets			
Trade and other receivables 6c	134,763	175,124	148,318
Trading investments 6d	38,075	14,030	24,196
Pledged assets 6e	27,574	10,770	8,059
Derivative financial instruments	2,765	1,404	1,066
Cash and cash equivalents	65,807	68,237	74,899
	268,984	269,565	256,538
Current liabilities			
Trade and other payables 6c	(155,725)	(181,377)	(160,307)
Financial liabilities	(7,821)	(5,288)	(5,424)
Provisions	-	-	(200)
Current income tax	(5,475)	(2,269)	(2,080)
	(169,021)	(188,934)	(168,011)
Net current assets	99,963	80,631	88,527
Non-current liabilities			
Provisions	(4,471)	(3,551)	(3,207)
Net assets	103,968	83,055	91,725
Equity			
Share capital	5,313	5,295	5,295
Share premium account	21,690	20,636	20,727
Capital reserve	157	(31)	68
Retained profits	76,808	57,155	65,635
Equity attributable to equity holders of the parent	103,968	83,055	91,725

### CONSOLIDATED

# STATEMENT OF CHANGES IN EQUITY UNAUDITED FOR THE 6 MONTHS ENDED 31 MARCH 06, YEAR ENDED 30 SEPTEMBER 06

AND 6 MONTHS ENDED 31 MARCH 07

	Share capital	Share premium £'000	Capital reserve £°000	Retained profits £'000	Total €'000
Attributable to equity holders of the parent at 1 October 2005	5,258	19,341	_	49,308	73,907
New shares issued - scrip	3,230	1,295		47,300	1,332
Profit after tax	37	1,273		12,216	12,216
Dividends paid				(2,574)	(2,574)
Exchange differences on translation of foreign operations			(31)	(2,374)	(31)
Movement in respect of employee share plans				(1,795)	(1,795)
Attributable to equity holders of the parent at 31 March 2006	5,295	20,636	(31)	57,155	83,055
Attributable to equity holders of the parent at 1 October 2005	5,258	19,341	-	49,308	73,907
New shares issued - scrip	37	1,386			1,423
Profit after tax				25,410	25,410
Dividends paid				(3,845)	(3,845)
Exchange differences on translation of foreign operations			68		68
Movement in respect of employee share plans				(5,238)	(5,238)
Attributable to equity holders of the parent at 30 September 2006	5,295	20,727	68	65,635	91,725
Attributable to equity holders of the parent at 1 October 2006	5,295	20,727	68	65,635	91,725
New shares issued - scrip	18	963			981
Profit after tax				12,510	12,510
Dividends paid				(3,971)	(3,971)
Exchange differences on translation of foreign operations			89		89
Movement in respect of employee share plans				2,634	2,634
Attributable to equity holders of the parent at 31 March 2007	5,313	21,690	157	76,808	103,968

### CONSOLIDATED

### CASH FLOW STATEMENT

UNAUDITED FOR THE 6 MONTHS ENDED 31 MARCH 07

Note	Six months ended 31 March 2007 Unaudited	Six months ended 31 March 2006 Restated Unaudited	Year ended 30 September 2006 Restated Unaudited
Cash flows from operating activities 7	[4,465]	17.876	41.925
Interest paid	(2)	[66]	(41)
Taxation paid	(2,209)	[8.229]	(14,009)
Net cash from operating activities	(6,676)	9,581	27,875
·			
Investing activities			
Purchase of property, plant and equipment	(1,976)	(381)	(805)
Purchase of intangible assets	(56)	(157)	(306)
Purchase of non-current asset investments	-	(573)	(5,695)
Interest received	1,942	1,228	3,149
Proceeds from sale of non-current asset investments	-	61	-
Dividends received from associates	-	-	150
Dividends received from other investments	-	18	-
Net cash (used in)/from investing activities	(90)	196	(3,507)
Financing activities			
Proceeds from issue of share capital	-	130	130
Net movement in respect of			
Employee Benefit Trust *	535	-	(6,508)
Dividends paid	(2,861)	(1,221)	[2,642]
Net cash (used in)/from financing	(2,326)	(1,091)	(9,020)
Net movement in cash and cash equivalents	(9,092)	8,686	15,348
	E / 000	50.554	50 554
Opening cash and cash equivalents	74,899	59,551	59,551
Net movement in cash and cash equivalents	(9,092)	8,686	15,348
Closing cash and cash equivalents	65,807	68,237	74,899

<sup>\*</sup> In the six months to 31 March 2007 the Group effected purchases through the Employee Benefit Trust of £893,000 and collected receipts from employees of £1,428,000 in relation to future prospective Employee Benefit Trust purchases. The total cash distribution to equity holders of the parent in the six month period ending 31 March 2007 was £4,864,000, being the dividend paid during the period plus the above purchase of shares through the Employee Benefit Trust.

### **NOTES**

#### TO THE FINANCIAL STATEMENTS.

#### Accounting policies

#### 1. Basis of preparation

The consolidated financial information contained within these financial statements has been prepared in accordance with accounting policies which will be adopted in presenting the full year annual report and accounts. The full year annual report and accounts will be prepared for the first time in accordance with International Financial Reporting Standards ("IFRS") as adopted by the European Union.

The Group has applied IFRS for the six month period ended 31 March 2007, with comparative figures for the six month period ended 31 March 2006 also presented under IFRS as adopted by the EU. Figures presented are in thousands sterling. In preparing these consolidated financial statements, the Group has elected to take advantage of certain transitional provisions within IFRS 1 'First-time adoption of International Financial Reporting Standards' ("IFRS 1") which offer exemptions from presenting comparative information in accordance with IFRS. The most significant optional exemptions available and taken advantage of by the Group are as follows:

- IFRS 2 'Share Based Payments' ("IFRS 2"); In accordance with IFRS 1, the new standard has been applied only to share options and equity instruments granted after 7th November 2002 that have not vested by 1st October 2005.
- IAS 21 'The Effects of Changes in Foreign Exchange Rates' ("IAS 21"); In accordance with IFRS 1, cumulative translation differences arising on monetary items that form part of the Group's net investment in foreign operations are assumed to be zero at the date of transition.

The financial statements are prepared under the historical cost convention with the exception of financial instruments which are stated in accordance with IAS 39 Financial Instruments: Recognition and Measurement. The Group has adopted IAS 39 for the year beginning 1 October 2005 and therefore comparative figures are also valued in accordance with IAS 39.

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of the amount, event or actions, actual results ultimately may differ from those of estimates.

Full details of the Group's accounting policies can be found in the Impact of International Financial Reporting Standards ("IFRS") presentation dated 2 May 2007 on our website (http://www.numiscorp.com). This presentation also contains reconciliations from UK GAAP to IFRS of the opening Equity as at 1 October 2005, the Equity as at 30 September 2006 and Profit before Tax for the year ended 30 September 2006 together with explanations of those reconciling items.

#### 2. Revenue

	Six months ended 31 March 2007	Six months ended 31 March 2006 Restated	Year ended 30 September 2006 Restated
	Unaudited	Unaudited	Unaudited
	€.000	€.000	€.000
Institutional trading profits and commissions	18,339	12,048	17,556
Corporate retainers	1,967	1,695	3,464
Deal fees	7,049	4,781	8,980
Placing commissions	10,171	17,147	42,028
	37,526	35,671	72,028

#### 3. Administrative expenses

	Six months ended	Six months ended	Year ended
	31 March 2007	31 March 2006	30 September 2006
		Restated	Restated
	Unaudited	Unaudited	Unaudited
	€.000	£'000	€.000
Staff costs (excluding incentive payments)	9,352	8,422	15,666
Non-staff costs (excluding non-recurring property costs)	6,192	5,505	12,026
Incentive payments	6,019	7,004	13,050
	21,563	20,931	40,742

#### 4. Earnings per share

Basic earnings per share is calculated on profit after tax of £12,510,000 (2006: £12,216,000) and 100,517,561 (2006: 100,734,605) ordinary shares being the weighted average number of ordinary shares in issue during the period. Diluted earnings per share assumes that options outstanding at the end of the financial period were exercised at the beginning of the period for options where the exercise price was less than the average price of the shares during the period.

	Six months ended 31 March 2007 Unaudited	Six months ended 31 March 2006 Restated Unaudited	Year ended 30 September 2006 Restated Unaudited
Weighted average number of ordinary shares in issue during the period – basic	100,518	100,735	100,712
Effect of options over ordinary shares	3,091	3,890	3,730
Diluted number of ordinary shares	103,609	104,625	104,442

Underlying earnings per share of 13.5p for the six months ended 31 March 2007 is calculated on profit after tax of £13,586,000 having been adjusted for the post tax impact of non recurring property costs and related incentive payment accruals.

#### 5. Dividends

	Six months ended 31 March 2007	Six months ended 31 March 2006 Restated	Year ended 30 September 2006 Restated
	Unaudited	Unaudited	Unaudited
	€.000	€.000	€.000
Final dividend year ended 30 Sep 2005 (2.525p)		2,574	2,574
Interim dividend year ended 30 Sep 2006 (1.25p)			1,271
Final dividend year ended 30 Sep 2006 (3.75p)	3,971		
Distribution to equity holders of the parent	3,971	2,574	3,845

The board declares the payment of an interim dividend of 2.00p per share, £2,027,000 (2006: 1.25p per share). The dividend will be payable on 4 July 2007 to all shareholders on the register on 11 May 2007. These financial statements do not reflect this dividend payable.

#### 6. Balance sheet items

(a) Property, plant and equipment

In the six months to 31 March 2007 the Group acquired £1,976,000 of property, plant and equipment largely as a result of the move to our new premises in Paternoster Square. Also during the period a £512,000 impairment write-off was recorded in relation to previously capitalised leasehold improvements made to our former premises in Cheapside.

#### (b) Other investments

As set out in the published 2006 Annual Report and Accounts, holdings previously classified as non-current asset investments were reviewed during the year ended 30 September 2006 and it was concluded that these particular investments were no longer likely to be held for continuing long term use within the business. Hence they were reclassified and reported as current asset investments. In the balance sheet prepared under IFRS such investments are reported within trading investments.

(c) Trade and other receivables and Trade and other payables
Under UK GAAP, client, broker and other counterparty balances representing bought and sold securities transactions were shown net where a netting agreement was in place. Under IFRS, netting is only permitted when an enterprise has a legally enforceable right to set off the amounts and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. Although our netting agreements convey an enforceable right to net settlement, in practice such balances are settled on an individual basis as and when the relevant underlying securities are transferred. Therefore such assets and liabilities on the Group's balance sheet are now shown gross.

#### (d) Trading investments

In the six months to 31 March 2007 the Group acquired 10,630,572 shares in Clean Energy Brazil Plc, an AIM listed company, at the listing price of £1 per share.

#### (e) Pledged assets

The Group enters stock borrowing arrangements with certain institutions which are entered into on a collateralised basis with securities or cash advanced or received as collateral. Under such arrangements a security is purchased with a commitment to return it at a future date at an agreed price. The securities purchased are not recognised on the balance sheet and the transaction is treated as a secured loan made for the purchase price. Where cash has been used to effect the purchase, the purchase is recorded as a pledged asset on the balance sheet. The balance as at 31 March 2007 includes £19,631,000 related to a specific individual transaction entered into on 28 March 2007 and settled in full on 2 April 2007 at which time the level of pledged assets reduced to £8,025,000.

### 7. Reconciliation of operating profit to net cash from operating activities

	Six months ended 31 March 2007	Six months ended 31 March 2006 Restated	Year ended 30 September 2006 Restated
	Unaudited £'000	Unaudited £'000	Unaudited £'000
Operating profit	15,634	14,834	31,267
Impairment of property, plant and equipment	511	-	108
Impairment of non-current asset investments	-	-	27
Transfer from non-current to current asset investments	-	-	7,232
Depreciation	402	365	799
[Increase]/decrease in current asset trading			
investments	(11,482)	3,029	(7,001)
Decrease/(increase) in trade and other receivables	15,202	(59,283)	(29,061)
Increase in pledged assets	(19,515)	(2,913)	(202)
(Decrease)/increase in trade and other payables and provisions	(3,518)	62,719	41,505
Increase in derivatives	(1,699)	(875)	(2,143)
Other non-cash movements	-	-	(606)
Net cash from operating activities	(4,465)	17,876	41,925

#### 8. IFRS Reconciliation

(a) Income statement for the six months ended 31 March 2006 – effect of IAS 1 "Presentation of Financial Statements" on UK GAAP balances

UK GAAP balances in UK GAAP format	€.000	IFRS adjustments £°000	€.000	UK GAAP balances in IFRS format
Operating income	36,755	(36,755)		
		36,665	36,665	Revenue
		94	94	Other operating income
Administrative expenses	(20,322)		(20,322)	Administrative expenses
Operating profit	16,433	4	16,437	Operating profit
Share of associated	1 000	(200)	700	
undertaking's operating profit	1,029	(309)	720	Share of results of associates
Interest receivable and similar income	1,250		1,250	Finance income
Interest payable and similar charges	(69)	[4]	(73)	Finance costs
Profit on ordinary activities before tax	18,643	(309)	18,334	Profit before tax
Tax on profit on ordinary activiti	es (5,336)	309	(5,027)	Taxation
Profit on ordinary activities after taxation	13,307	-	13,307	Profit after tax
Attributable to:				Attributable to:
Equity holders of the parent	13,307		13,307	Equity holders of the parent
Earnings per share				Earnings per share
Basic	13.2p		13.2p	Basic
Diluted	12.7p		12.7p	Diluted
Dividends	[1,324]		(1,324)	Memo - Dividends

8. IFRS Reconciliation
(b) Income statement for the six months ended 31 March 2006 – effect of other standards

UK GAAP balances in IFRS format		IFRS adjustments					IFRS	
	€.000	Financial instruments IAS39	Employee benefits IAS19 £'000	Dividends IAS10 €'000	Provisions IAS37 IRFS2 £'000	Foreign exchange IAS21 £'000	Intangible assets IAS38 £'000	€.000
Revenue	36,665	(994)						35,671
Other operating income	94							94
Administrative expenses	(20,322)		(113)		[496]			(20,931)
Operating profit	16,437	[994]	(113)	-	(496)	-	-	14,834
Share of results of associates	720							720
Finance income	1,250					31		1,281
Finance costs	(73)							(73)
Profit before tax	18,334	[994]	(113)	-	(496)	31	-	16,762
Taxation	(5,027)	298	34		149			(4,546)
Profit after tax	13,307	[696]	(79)	-	(347)	31	-	12,216
Attributable to:								
Equity holders of the parent	13,307	[696]	[79]	-	(347)	31	-	12,216
Earnings per share								
Basic	13.2p							12.1p
Diluted	12.7p							11.7p
Memo - Dividends paid	(1,324)			(1,250)				(2,574)

### 8. IFRS Reconciliation

(c) Balance sheet as at 31 March 2006 – Effect of IAS1 "Presentation of Financial Statements" on UK GAAP Balances

UK GAAP balances in UK GAAP format		Debtors Ir	IFRS adju:		Provisions		UK GAAP balances in IFRS format
	€.000	£.000	€.000	£.000	€.000	€.000	
Fixed assets							Non-current assets
Tangible fixed assets	1,709					1,709	Property, plant and equipment
Fixed asset investments	1,892					1,892	Other investments
Investment in associated	1.700					1 700	A
undertakings	1,738	701				1,738	Associate
	F 000	721				721	Deferred tax
	5,339	721	-	-	-	6,060	
Current assets							Current assets
Debtors	101,629	(11,491)				90,138	Trade and other receivables
Investments	18,802		(5,870)			12,932	Trading investments
		10,770				10,770	Pledged assets
			1,404			1,404	Derivative financial instruments
Cash at bank and in hand	63,771		4,466			68,237	Cash and cash equivalents
	184,202	(721)	-	-	-	183,481	
Creditors							Current liabilities
Amounts falling due within							
one year	107,269			(7,873)	(1,741)	97,655	Trade and other payables
				5,288		5,288	Financial liabilities
				2,585		2,585	Current income tax
	107,269	-	-	-	(1,741)	105,528	
Net current assets	76,933	(721)	-	-	1,741	77,953	Net current assets
							Non-current liabilities
Provisions	_				1.741	1,741	Provisions
Net assets	82,272	-	-	-	-	82,272	Net assets
Capital and Reserves							Equity
Share capital	5,295					5,295	Share capital
Share premium account	20,636					20,636	Share premium account
						-	Capital reserves
Profit and loss account	56,341					56,341	Retained profits
Shareholders funds	82,272	_	-	-	-	82,272	Equity attributable to equity holders of the parent

8. IFRS Reconciliation
(d) Balance sheet as at 31 March 2006 – effect of other standards

Property, plant and equipment   1,709   1309   1,331   1,430   1,400	UK GAAP balances in UK GAAP format	IFRS adjustments						IFRS			
Property, plant and equipment   1,709   309   309   69   378     Intangible assets   309   1,892   1,892   1,892     Associate   1,738   1,738     Deferred tax   721   (234)   -   -   -   1,798   1,798     Deferred tax   721   (234)   -   -   -   -   1,798   1,798     Deferred tax   721   (234)   -   -   -   -   1,799   1,324   1,99   1,795     Current assets   7,7953   2,129   7,991   1,324   1,314		£.000	sheet IFRS adj*	upi IAS32	nstruments IAS39	benefits IAS19	IAS10	IAS37 IFRS2	exchange IAS21	assets IAS38	€.000
Common	Non-current assets										
Common	Property, plant and equipment	1,709	(309)							(69)	1,331
Second tease	Intangible assets		309							69	378
Deferred tax	Other Investments	1,892									1,892
Current assets           Trade and other receivables         90,138         33,899         51,140         [53]         175,124           Trade and other receivables         90,138         33,899         51,140         [53]         175,124           Trading investments         12,932         2,092         [994]         14,030           Pledged assets         10,770         10,770           Derivative financial instruments         1,404         1,404           Cash and cash equivalents         68,237         68,237           Recompany of the color of th	Associate	1,738									1,738
Current assets           Trade and other receivables         90,138         33,899         51,140         [53]         175,124           Trading investments         12,932         2,092         [994]         14,030           Pledged assets         10,770         1,404           Derivative financial instruments         1,404         1,404           Cash and cash equivalents         68,237         68,237           183,481         35,991         51,140         [994]         [53]         -         -         -         - 269,565           Current liabilities           Trade and other payables         97,655         33,846         51,140         60         [1,324]         -         -         - 269,565           Current income tax         2,585         16         [298]         [34]         -         -         - 188,934           Net current assets         77,953         2,129         -         [696]         [79]         1,324         -         -         - 80,631           Non-current liabilities           Provisions         1,741         1,314         -         [696]         [79]         1,324         -         -         -         80,631	Deferred tax	721	(234)					149			636
Trade and other receivables         90,138         33,899         51,140         [53]         175,124           Trading investments         12,932         2,092         [994]         14,030           Pledged assets         10,770         10,770         10,770           Derivative financial instruments         1,404         1,404           Cash and cash equivalents         68,237         -         -         -         - 269,565           Current liabilities           Trade and other payables         97,655         33,846         51,140         [994]         60         [1,324]         -         -         - 269,565           Current liabilities           Trade and other payables         97,655         33,846         51,140         60         [1,324]         -         181,377           Financial liabilities         5,288         -         298         [34]         -         -         - 188,934           Net current assets         77,953         2,129         -         [696]         [79]         1,324         -         -         - 80,631           Non-current liabilities         1,741         1,314         496         3,551         -         -         -         -		6,060	(234)	-	-	-	-	149	-	-	5,975
Trading investments	Current assets										
Pledged assets   10,770   10,770   10,770   14,404   14	Trade and other receivables	90,138	33,899	51,140		(53)					175,124
Derivative financial instruments	Trading investments	12,932	2,092		(994)						14,030
Cash and cash equivalents         68,237         68,237           183,481 35,991 51,140 (994) (53)	Pledged assets	10,770									10,770
183,481   35,991   51,140   (994)   (53)   -   -   -   - 269,565	Derivative financial instrument	s 1,404									1,404
Current liabilities           Trade and other payables         97,655         33,846         51,140         60         [1,324]         181,377           Financial liabilities         5,288         5,288         5,288         2,269           Current income tax         2,585         16         [298]         [34]         -         -         - 188,934           Net current assets         77,953         2,129         -         [696]         [79]         1,324         -         -         - 80,631           Non-current liabilities         77,953         2,129         -         [696]         [79]         1,324         -         -         - 80,631           Net assets         82,272         581         -         [696]         [79]         1,324         [347]         -         - 83,055           Equity           Share capital         5,295         5,295         5,295         5,295           Share premium account         20,636         20,636         20,636           Capital reserves         -         (896)         (79)         1,324         (347)         31         57,155	Cash and cash equivalents	68,237									68,237
Trade and other payables         97,655         33,846         51,140         60         (1,324)         181,377           Financial liabilities         5,288         5,288         5,288         5,288         2,269           Current income tax         2,585         16         (298)         (34)         -         -         - 188,934           Net current assets         77,953         2,129         -         (696)         (79)         1,324         -         -         - 80,631           Non-current liabilities         Provisions         1,741         1,314         496         3,551           Net assets         82,272         581         -         (696)         (79)         1,324         (347)         -         - 83,055           Equity         Share capital         5,295         5,295         5,295         5,295           Share premium account         20,636         20,636         20,636           Capital reserves         -         (696)         (79)         1,324         (347)         31         57,155		183,481	35,991	51,140	(994)	(53)	-	-	-	- :	269,565
Financial liabilities   5,288   2,585   16   (298)   (34)   2,269     105,528   33,862   51,140   (298)   26   (1,324)   -   -   -   188,934     Net current assets   77,953   2,129   -   (696)   (79)   1,324   -   -   -   80,631     Non-current liabilities	Current liabilities										
Current income tax         2,585         16         [298]         [34]         2,269           105,528         33,862         51,140         [298]         26         [1,324]         -         -         - 188,934           Net current assets         77,953         2,129         -         [696]         [79]         1,324         -         -         -         80,631           Non-current liabilities           Provisions         1,741         1,314         496         3,551           Net assets         82,272         581         -         [696]         [79]         1,324         [347]         -         -         83,055           Equity           Share capital         5,295         5,295         5,295         20,636           Capital reserves         -         (31)         (31)         (31)           Retained profits         56,341         581         [696]         [79]         1,324         [347]         31         57,155	Trade and other payables	97,655	33,846	51,140		60	(1,324)				181,377
Net current assets       77,953       2,129       -       [696]       [79]       1,324       -       -       -       80,631         Non-current liabilities       Provisions       1,741       1,314       496       3,551         Net assets       82,272       581       -       [696]       [79]       1,324       [347]       -       -       83,055         Equity         Share capital       5,295       5,295       5,295         Share premium account       20,636       20,636       20,636         Capital reserves       -       (31)       (31)         Retained profits       56,341       581       [696]       [79]       1,324       [347]       31       57,155	Financial liabilities	5,288									5,288
Net current assets         77,953         2,129         - (696)         (79)         1,324         -         -         - 80,631           Non-current liabilities         Provisions         1,741         1,314         496         3,551           Net assets         82,272         581         - (696)         (79)         1,324         (347)         -         - 83,055           Equity         Share capital         5,295         5,295         5,295           Share premium account         20,636         20,636         20,636           Capital reserves         -         (31)         (31)           Retained profits         56,341         581         (696)         (79)         1,324         (347)         31         57,155	Current income tax	2,585	16		(298)	(34)					2,269
Non-current liabilities  Provisions 1,741 1,314 496 3,551  Net assets 82,272 581 - (696) (79) 1,324 (347) - 83,055  Equity  Share capital 5,295 Share premium account 20,636 Capital reserves - (31) (31) Retained profits 56,341 581 (696) (79) 1,324 (347) 31 57,155		105,528	33,862	51,140	(298)	26	(1,324)	-	-	- '	188,934
Provisions         1,741         1,314         496         3,551           Net assets         82,272         581         - (696)         (79)         1,324         (347)         - 83,055           Equity           Share capital         5,295         5,295         5,295           Share premium account         20,636         20,636         20,636           Capital reserves         -         (31)         (31)           Retained profits         56,341         581         (696)         (79)         1,324         (347)         31         57,155	Net current assets	77,953	2,129	-	(696)	(79)	1,324	-	-	-	80,631
Net assets         82,272         581         -         [696]         [79]         1,324         [347]         -         -         83,055           Equity         Share capital         5,295         5,295         5,295           Share premium account         20,636         20,636         20,636           Capital reserves         -         [31]         [31]           Retained profits         56,341         581         [696]         [79]         1,324         [347]         31         57,155	Non-current liabilities										
Equity           Share capital         5,295         5,295           Share premium account         20,636         20,636           Capital reserves         -         (31)         (31)           Retained profits         56,341         581         (696)         (79)         1,324         (347)         31         57,155	Provisions	1,741	1,314					496			3,551
Share capital         5,295         5,295           Share premium account         20,636         20,636           Capital reserves         -         (31)         (31)           Retained profits         56,341         581         (696)         (79)         1,324         (347)         31         57,155	Net assets	82,272	581	-	(696)	(79)	1,324	(347)	-	-	83,055
Share premium account         20,636         20,636           Capital reserves         -         (31)         (31)           Retained profits         56,341         581         (696)         (79)         1,324         (347)         31         57,155	Equity										
Capital reserves         -         (31)         (31)           Retained profits         56,341         581         (696)         (79)         1,324         (347)         31         57,155	Share capital	5,295									5,295
Retained profits         56,341         581         [696]         [79]         1,324         [347]         31         57,155	Share premium account	20,636									20,636
	Capital reserves	-							(31)		(31)
Equity attributable to equity	Retained profits	56,341	581		(696)	(79)	1,324	(347)	31		57,155
holders of the parent 82,272 581 - (696) (79) 1,324 (347) 83,055	Equity attributable to equity holders of the parent	82,272	581	-	(696)	(79)	1,324	(347)	-	-	83,055

<sup>\*</sup> As at 1 October 2005

### 8. IFRS Reconciliation

(e) Cash flow statement for the six months ended 31 March 2006 – effect of IFRS on UK GAAP cash flow statement

UK GAAP balances in UK GAAP format	€.000	Financial instruments IAS39 £'000	IFRS adjustments Employee benefits IAS19 £'000	Provisions IAS37 IFRS2 £'000	IFRS €'000
Operating profit	16,437	[994]	[113]	[496]	14,834
Depreciation	365				365
Increase in debtors	(59,336)		53		(59,283)
Decrease in trading investments	2,035	994			3,029
Increase in pledged assets	(2,913)				(2,913)
Increase in derivatives	(875)				(875)
Increase in creditors and provisions	62,163		60	496	62,719
Cash generated from operations	17,876	-	-	-	17,876
Interest paid	(66)				(66)
Taxation paid	[8,229]				(8,229)
Net cash from operating activities	9,581	-	-	-	9,581
Investing activities					
Purchase of property, plant and equipment	(381)				(381)
Purchase of intangible fixed assets	(157)				(157)
Purchase of non-current asset investment	(573)				(573)
Interest received	1,228				1,228
Proceeds from sale of non-current asset investments	61				61
Dividend received from other investments	18				18
Net cash (used in)/from investing activities	196	-	-	-	196
Financing acivities					
Proceeds from issue of share capital	130				130
Dividends paid	[1,221]				(1,221)
Net cash (used in)/from financing	(1,091)	-	-	-	(1,091)
Net increase in cash and cash equivalents	8,686	-	-	-	8,686
Opening cash and cash equivalents	59,551				59,551
Net increase in cash and cash equivalents	8,686				8,686
Closing cash and cash equivalents	68,237				68,237

#### 8. IFRS Reconciliation

## (f) Statement of changes in equity for the six months ended 31 March 2006 – effect of IFRS on UK GAAP balances

	Share capital	Share premium	Capital reserves	Retained profit	Total €'000
Balance as at 1 October 2005 - UK GAAF	5,258	19,341	-	48,727	73,326
IFRS re-statement:					
IAS 39 Financial instruments				1,464	1,464
IAS 19 Employee benefits				37	37
IAS 37 Provisions				(920)	(920)
Balance as at 1 October 2005 - IFRS	5,258	19,341	-	49,308	73,907
New shares issued	37	1,295			1,332
Profit for the period				12,216	12,216
Dividends paid				(2,574)	(2,574)
Exchange differences on translation of foreign operations			(31)		(31)
Adjustment in respect of employee share plans				(1,795)	(1,795)
Balance as at 31 March 2006 - IFRS	5,295	20,636	(31)	57,155	83,055
Equity attributable to equity holders of the parent	5,295	20.636	(31)	57,155	83,055
or the parent	5,275	20,000	(01)	57,155	00,000

#### 9. Results for year ended 30 September 2006

The results for the year ended 30 September 2006 are based on the latest published audited accounts, but subject to unaudited restatement to IFRS. They do not constitute the statutory accounts as defined in Section 240 of the Companies Act 1985. The published audited accounts have been delivered to the Registrar of Companies and included the report of the auditors that was unqualified.

### **MANAGEMENT**

& ADMINISTRATION

Directors

Michael Spencer Chairman

Oliver Hemsley Chief Executive Officer
Nigel Turner Deputy Chairman
Bill Trent Chief Financial Officer
Lorna Tilbian Executive Director
Tom Bartlam Non-executive Director

Declan Kelly Non-executive Director and alternate to M Spencer

Geoffrey Vero Non-executive Director

Financial Calendar

December Year end results announced January Annual report issued February Final dividend paid

May Interim results announced and Interim statement issued

July Interim dividend paid

Company Registration Number

2375296

Registered Office

10 Paternoster Square

London EC4M 7LT

Nominated Broker

Numis Securities Ltd

The London Stock Exchange Building

10 Paternoster Square

London

EC4M 7LT

Nominated Adviser

 ${\sf PricewaterhouseCoopers\; LLP}$ 

1 Embankment Place

London

WC2N 6RH

Registrar

Computershare Investor Services plc

P 0 Box 82

The Pavilions

Bridgwater Road

Bristol

BS99 7NH

Auditors

PricewaterhouseCoopers LLP

1 Embankment Place

London

WC2N 6RH

Bankers

Barclays Bank plc

1 Churchill Place

London

E14 5HP

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